



Open-label placebo: Can honestly prescribed placebos evoke meaningful therapeutic benefits?

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**Open-label placebo:
Can honestly prescribed placebos evoke meaningful therapeutic benefits?**

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3 For many conditions, placebo treatments in randomized controlled trials
4 (RCTs) produce significant improvement for subjective symptoms.¹ Until
5 recently, it has been presumed that placebo pills can produce therapeutic benefit
6 only if patients do not know that they have received a placebo. Intriguingly, the
7 results of several, albeit small, RCTs of open-label placebo (OLP) suggest that
8 patients can experience symptom relief from taking pills honestly described as
9 “inert” placebos lacking any medication.
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17 Current status of the placebo concept

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20 “Placebo” is usually a pejorative term used to denigrate therapies
21 deserving rejection. In the last twenty years, basic science research has
22 demonstrated that while placebo treatments primarily modify subjective
23 symptoms, various neurotransmitters (e.g., endorphins, dopamine and
24 cannabinoids), and specific, quantifiable, and relevant regions of the brain are
25 engaged.² Potential genetic markers have also been detected.³ Importantly,
26 clinical research has demonstrated that placebo effects are more than
27 spontaneous improvement and regression to the mean and can reduce
28 subjective symptoms.⁴ Placebo effects have gained a new legitimacy. This
29 raises a critical question: can placebo pills be used ethically in clinical practice?
30 Conventional wisdom has assumed that deception or concealment is necessary
31 for placebos to work. Until recently, this belief has posed an insurmountable
32 barrier to ethically prescribing placebo pills.
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44 Open-label placebo studies

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48 To our knowledge, to date, there have been four OLP RCTs in four
49 different medical conditions involving over 60 patients each. (There are two
50 feasibility studies in depression and allergic rhinitis of no more than 25 patients
51 each that are too small to consider as serious evidence.) In these four studies
52 patients were randomized to receiving OLP, pills honestly described as “inert
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3 placebos containing no medication” + treatment-as-usual (TAU) versus TAU (or
4 in one case no-treatment.) To control for provider interaction and time, all
5 patients in three of the studies received orientation about both groups, identical
6 patient-provider interactions, and were assigned to either arm only after all
7 discussion was complete. During the 10-15 minute orientation researchers
8 sought to remove negative connotations about placebo by describing placebo
9 responses in double-blind RCTs for the target condition. Patients were clearly
10 told that it was unknown whether OLP worked for their condition and testing this
11 question was the purpose of the RCT. Mention was made of neurobiological and
12 psychological evidence concerning placebo effects in general. All information
13 was transparent, accurate, and lacked any positive adornment or suggestion.
14 The dialogue emphasized, “let’s see what happens.”⁵

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26 The first OLP 3-week RCT was conducted with patients with irritable
27 bowel syndrome (IBS).⁶ Eighty patients were randomized for three weeks to
28 OLP + TAU versus TAU alone. Patients on OLP reported 60% global
29 improvement compared to 35% improvement in TAU (p=.002). A second RCT
30 involved chronic low back pain (cLPB) patients (n=83) who were randomized to
31 OLP + TAU versus TAU. After 3 weeks, pain was reduced 28% compared to 9%
32 (p<.001) and pain disability was reduced 29% versus 0.02% (p<.001). Sixty-five
33 percent of participants reported decreasing their medication on OLP. A third
34 study randomized patients (n=74) with cancer-related fatigue to OLP + TAU or
35 TAU; after three weeks, those receiving OLP reported 29% improvement in
36 fatigue compared to 10% in TAU (p=0.008) and fatigue-disrupted quality of life
37 improved 39% versus 5% (p=0.002).⁷ A fourth study was different and was
38 prospectively nested in an elaborate RCT of episodic migraine attacks (n=459
39 baseline headaches).⁸ For the OLP part of the study, 66 patients (n=132
40 baseline attacks) served as their own control and received OLP or no-treatment
41 during two different attacks. Patients did not have an “orientation” regarding
42 placebo responses. Nonetheless, patients on OLP had 15% improvement in pain
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3 while those on no-treatment worsened 15% (p=0.001). Assessors were blind to
4 treatment assignment in these studies.
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8 Because trial participants cannot be blind to whether they have received
9 OLP, report bias may be a factor influencing the observed results. However, the
10 consistency and magnitude of symptomatic relief across these several studies –
11 performed in different hospitals in two continents involving four medical
12 conditions -- suggest that a real therapeutic benefit may be involved with OLP
13 intervention.
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20 Psychological and neurobiological mechanisms of OLP

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23 The psychological mechanisms underlying the observed effectiveness of
24 OLP are unclear. It is doubtful that the usually cited psychological processes
25 connected with placebo responding—expectation and classical conditioning—
26 can adequately explain therapeutic benefits associated with OLP trials.² Most
27 OLP trial participants are refractory and frustrated by multiple failed medications.
28 While patients seem to enjoy the novelty of OLP, participants frequently describe
29 the treatments as “crazy” and overwhelmingly denied initial positive expectations
30 on exit interviews.⁵ Nonetheless, patients often expressed “hope” connected to
31 despair -- a kind of “tragic optimism” -- that allowed them to continue to seek
32 treatment even from a counter-intuitive intervention. Recent neuroimaging
33 evidence demonstrating that non-conscious mental processes can initiate
34 placebo effects is compatible with the efficacy of OLP.^{9,10,11} Furthermore, parallel
35 research in computational biology concerning prediction processing and
36 embodied cognition underscores the idea that the brain can operate as an
37 automatic prediction machine independent of conscious awareness.¹² The
38 dissonance embedded in the OLP may be an important factor triggering
39 psychological and neurobiological mechanisms. We speculate that such
40 dissonance may disrupt central sensitization and aberrant amplification of
41 nociceptive signals involved in many subjective complaints.¹³ OLP probably
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3 involves some of the same neurotransmitters involved with concealed placebo
4 effects.¹⁴
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8 Conditions likely to be responsive to OLP.

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11 Despite the identification of a neurobiological substrate for placebo effects,
12 there is little evidence that placebo treatments change underlying
13 pathophysiology beyond symptomatic manifestations.¹⁵ We hypothesize that
14 OLP may be valuable for conditions with subjective outcomes where placebo
15 responses in double-blind RCTS are substantial and rival the active intervention.
16 For example, placebo effects do not shrink oncological tumors, but OLP could be
17 helpful for symptom management of cancer-related nausea, pain, hot flashes or,
18 as we have seen, fatigue. Malaria and high cholesterol are unlikely candidates
19 for OLP.
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29 Implications for clinical practice

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32 A large telephone survey of patients' attitudes towards placebos was
33 undertaken at a major healthcare system in the US (n=853). After being read a
34 vignette based on the first IBS OLP study described above, 62% of patients
35 reported that they would probably or definitely take OLP in this context if
36 recommended by a doctor.¹⁶ A more recent focus group study (n=58), performed
37 in the UK, found that patients were comfortable with OLP if prescribed
38 transparently by physicians.¹⁷ Many patients seem prepared to try OLP if it is
39 honestly prescribed.
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48 If positive evidence from larger studies accumulates for OLP would
49 clinicians be willing to adopt it as a therapeutic strategy? A potential barrier is
50 that this goes against the grain of medical training and norms of medical practice
51 in which physicians prescribe medications that are indicated to promote
52 therapeutic benefit by virtue of their biochemical properties. However,
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3 substantial survey research indicates that physicians frequently use placebo
4 treatments in routine care. While placebo pills or saline injections are rarely
5 used, physicians often use the ethically dubious and paternalistic route of
6 “impure placebos,” such as vitamins to treat fatigue in the absence of any
7 evidence of vitamin deficiency.¹⁸ Ethical analyses have found that OLP
8 conforms with ethical standards of informed consent and transparency.¹⁹ If the
9 evidence of OLP continues to be positive, physicians may see the value of this
10 ethical possibility of harnessing placebo effects, especially in conditions for which
11 pharmaceutical management is a challenge.
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20 Moving OLP research forward

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24 Heretofore, OLP research has consisted of small studies of short duration.
25 Because successful small trials are often followed by failed large-scale trials,
26 replication of these preliminary findings with larger sample sizes and longer
27 duration is desirable. The psychological and neurobiological mechanisms
28 underlying the observed effectiveness of OLP need to be investigated.
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34 Whether OLP studies can be translated into routine clinical care is an
35 open question. The observed outcomes, at least to some extent, may be a
36 product of the experimental context of deploying a counter-intuitive intervention
37 by investigators with at least some interest in demonstrating that OLP can work
38 to provide symptomatic relief. Nonetheless, if further confirmatory evidence
39 continues, OLP may offer an honest approach for a watch-and-wait strategy
40 before medication prescribing. It would be desirable to investigate whether OLP
41 efficacy observed in RCTs can be duplicated in routine clinical practice. Clinician
42 education, training manuals, and workshops might help for initial implementation
43 of this paradoxical intervention.
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53 Conclusion

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3 OLP research is disruptive. At the very least, it suggests that placebo pills
4 do not need duplicity to benefit patients. OLP challenges exclusive reliance on
5 medical technology to promote therapeutic benefit. OLP may be a trigger for
6 engaging self-healing mechanisms in conditions that often resist successful
7 treatment. The use of OLP in the context of a supportive therapeutic alliance is
8 one way to acknowledge the interpersonal core of medicine, which encompasses
9 the influence of words, behaviors, engagement, rituals, mutual trust, emotional
10 support, and empathic witnessing. If the effectiveness of OLP is validated, it may
11 become an ethical therapeutic strategy for promoting placebo effects in clinical
12 practice, offering symptom relief for hard-to-treat conditions.
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22 **Key Messages:**

- 23 • Placebo pills in RCTs can significantly benefit patients' subjective
24 symptoms.
- 25 • Using placebo pills clinically is an ethical challenge as prevailing
26 wisdom asserts that deception or concealment is required.
- 27 • Recent small RCTs suggest that open-labeled placebo (OLP) pills
28 honestly prescribed can evoke meaningful therapeutic benefits.
- 29 • More research is required, but preliminary work suggests that OLP
30 may offer a valuable therapeutic approach for promoting
31 symptomatic relief in a variety of medical conditions.
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3 this manuscript, including conception, writing and editing.
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