

**Implications for research and practice**

We have shown that present assumptions about patients' goals are unlikely to be correct. If unnecessary symptomatic intervention is to be avoided in patients with unexplained symptoms, general practitioners will need to understand better the influences that shape patients' presentations and doctors' responses.

We are grateful to T Hak for assistance in the design of the study, and for the enthusiastic participation of the anonymous general practitioners.

Contributors: See [bmj.com](http://bmj.com)

Funding: UK Medical Research Council.

Competing interests: None declared.

Ethical approval: Liverpool ethics committee.

- 1 Peveler R, Kilkenny L, Kinmonth AL. Medically unexplained physical symptoms in primary care: a comparison of self-report screening questionnaires and clinical opinion. *J Psychosom Res* 1997;42:245-52.
- 2 Kouyanou K, Pither C, Rabe-Hesketh, Wessely S. A comparative study of iatrogenesis, medication abuse and psychiatric morbidity in chronic pain patients with and without medically explained symptoms. *Pain* 1998;76:417-26.
- 3 Stanley IM, Peters S, Salmon P. A primary care perspective on prevailing assumptions about persistent medically unexplained physical symptoms. *Int J Psychiatry Med* 2002;32:125-40.
- 4 Armstrong D, Fry J, Armstrong P. Doctors' perceptions of pressure from patients for referral. *BMJ* 1991;302:1186-8.
- 5 Wileman L, May C, Chew-Graham CA. Medically unexplained symptoms and the problem of power in the primary care consultation: a qualitative study. *Fam Pract* 2002;19:178-82.
- 6 Garcia-Campayo J, Sanz-Carrillo C, Yoldi-Elcid A, Lopez-Aylon R, Monton C. Management of somatisers in primary care: are family doctors motivated? *Aust N Z J Psychiatry* 1998;32:528-33.

- 7 Hartz AJ, Noyes R, Bentler SE, Damiano PC, Willard JC, Momany ET. Unexplained symptoms in primary care: perspectives of doctors and patients. *Gen Hosp Psychiatry* 2000;22:144-52.
- 8 Reid S, Whooley D, Crayford T, Hotopf M. Medically unexplained symptoms: general practitioners' attitudes towards their cause and management. *Fam Pract* 2001;18:519-23.
- 9 Steinmetz D, Tabenkin H. The difficult patient as perceived by family physicians. *Fam Pract* 2001;18:495-500.
- 10 Mathers NJ, Jones N, Hannay D. Heartsink patients: a study of their general practitioners. *Br J Gen Pract* 1995;45:293-6.
- 11 Escobar JL, Gara M, Silver RC, Waitzkin H, Holman A, Crompton W. Somatisation disorder in primary care. *Br J Psychiatry* 1998;173:262-6.
- 12 Zaballa P, Crega Y, Gonzalo G, Peralta C. The Othmer and de Souza test for screening of somatisation disorder: is it useful in general practice? *Br J Gen Pract* 2001;51:184-6.
- 13 Morris R, Gask L, Ronalds C, Downes-Grainger E, Thompson H, Goldberg D. Clinical and patient satisfaction outcomes of a new treatment for somatized mental disorder taught to general practitioners. *Br J Gen Pract* 1999;49:263-7.
- 14 Peters S, Stanley I, Rose M, Salmon P. Patients with medically unexplained symptoms: sources of patients' authority and implications for demands on medical care. *Soc Sci Med* 1998;46:559-65.
- 15 Marchant-Haycox M, Salmon P. Patients' and doctors' strategies in consultations with unexplained symptoms, interactions of gynaecologists with women presenting menstrual problems. *Psychosomatics* 1997;38:440-50.
- 16 Salmon P, Marchant-Haycox S. Surgery in the absence of pathology: the relationship of patients' presentation to gynaecologists' decisions for hysterectomy. *J Psychosom Res* 2000;49:119-24.
- 17 Salmon P, May C. Patients' influence on doctors' behaviour: a case study of patient strategies in somatization. *Int J Psychiatry Med* 1995;25:319-29.
- 18 Echlin D, Garden A, Salmon P. Listening to patients with unexplained menstrual symptoms: what do they tell the gynaecologist? *Br J Obstet Gynaec* 2002;109:1335-40.

(Accepted 9 March 2004)

doi 10.1136/bmj.38057.622639.EE

## Views of doctors on clinical correspondence: questionnaire survey and audit of content of letters

Bruce Campbell, Katalijne Vanslembroek, Emma Whitehead, Caroline van de Wauwer, Ronald Eifell, Michael Wyatt, John Campbell

Royal Devon and Exeter Hospital, Exeter EX2 5DW  
Bruce Campbell  
consultant surgeon  
Katalijne Vanslembroek  
senior house officer  
Emma Whitehead  
house surgeon  
Caroline van de Wauwer  
senior house officer  
Department of Surgery, Freeman Hospital, Newcastle upon Tyne NE7 7ON  
Ronald Eifell  
specialist registrar  
Michael Wyatt  
consultant surgeon  
continued over

Clinical correspondence between general practitioners and specialists remains fundamental to the process of referral from primary care and transmission of management advice from consultants. However, both older and more recent studies indicate that opportunities for good communication are commonly missed.<sup>1-3</sup> Newton and colleagues explored the views of general practitioners and consultants on the desirable content of letters, and proposed standards against which the content of letters might be audited.<sup>4</sup> After a decade of increasing emphasis on good communication, clear records, and patient involvement, we repeated that study, and also audited letters written by doctors who responded to the questionnaire.

### Participants, methods, and results

Questionnaires were sent to 360 general practitioners, 157 in areas served by the Royal Devon and Exeter Hospital and 203 in areas served by the Freeman Hospital, Newcastle, and to the consultants doing outpatient clinics (107 in Exeter and 101 in Newcastle), asking for their views on the desirability (always/usually important or sometimes/never important) of defined items<sup>4</sup> in the referral letter and replies. The response rate was 84% for both general practitioners

(304/360) and consultants (174/208); the table shows their views. General practitioners now attached greater importance to documenting three items in their letters than in 1992: medical history, findings on investigation, and whether the referral is new. An increased proportion of consultants concurred with the need for medical history, but fewer consultants viewed what the patient expects from the referral as an important item. Fewer general practitioners and consultants thought that the general practitioner's expectation was an important item. A higher proportion of consultants now thought that including a summary of the case history in the consultant's letter was important.

Letters (including attachments) about two recent outpatient referrals from each consultant were audited, using uniform criteria for each item of content (table). The defined items were recorded more often in Exeter than in Newcastle by both general practitioners (six items) and consultants (three items). For two items, general practitioners in Newcastle recorded items more often.

This article was posted on [bmj.com](http://bmj.com) on 30 March 2004: <http://bmj.com/cgi/doi/10.1136/bmj.38058.801968.47>

Views on, and contents of, general practitioners' and consultants' referral letters. Values are numbers (percentages) of respondents who viewed each item as "always/usually important" and number (percentage) of letters containing the items

Item of content	General practitioners' views of importance			Consultants' views of importance			Audit of letters (2002)		
	2002	1992	Odds ratio (95% CI) for difference	2002	1992	Odds ratio (95% CI) for difference	Exeter	Newcastle	Odds ratio (95% CI) for difference
<b>General practitioners' referral letters</b>									
Initial sentence stating reason for referral	263 (93)	104 (90)	1.52 (0.72 to 3.21)	155 (96)	146 (92)	2.30 (0.85 to 6.21)	132 (99)	138 (80)	33.48 (4.52 to 247.89)*
Outline of history	278 (97)	115 (100)	0	160 (98)	149 (94)	3.58 (0.97 to 13.26)	133 (99)	155 (90)	14.59 (1.92 to 111.08)*
Important medical history	283 (98)	104 (90)	5.44 (1.99 to 14.87)*	159 (95)	138 (87)	3.02 (1.30 to 7.05)*	85 (63)	117 (68)	0.80 (0.50 to 1.28)
Findings on examination	267 (92)	99 (86)	1.88 (0.95 to 3.70)	123 (74)	126 (79)	0.75 (0.45 to 1.26)	78 (58)	66 (38)	2.28 (1.44 to 3.61)*
Findings on investigation	259 (90)	91 (79)	2.36 (1.30 to 4.25)*	131 (80)	116 (73)	1.47 (0.88 to 2.47)	65 (49)	47 (27)	2.58 (1.60 to 4.16)*
Current medication	271 (95)	110 (96)	0.88 (0.31 to 2.50)	141 (87)	146 (92)	0.60 (0.29 to 1.24)	69 (52)	111 (65)	0.58 (0.37 to 0.93)*
Psychosocial matters	126 (46)	49 (43)	1.13 (0.73 to 1.75)	96 (59)	83 (52)	1.33 (0.86 to 2.06)	32 (24)	50 (29)	0.77 (0.46 to 1.30)
Allergies	187 (65)	85 (74)	0.65 (0.40 to 1.06)	92 (58)	97 (61)	0.88 (0.56 to 1.37)	17 (13)	21 (12)	1.09 (0.55 to 2.17)
Whether/how patient was involved in referral decision	104 (36)	33 (29)	1.38 (0.86 to 2.21)	51 (32)	59 (37)	0.80 (0.50 to 1.27)	22 (16)	39 (22)	0.67 (0.38 to 1.20)
What patient or relative has been told	105 (40)	39 (34)	1.30 (0.82 to 2.05)	80 (49)	86 (54)	0.82 (0.53 to 1.27)	10 (8)	13 (7)	1.16 (0.49 to 2.73)
What patient or relative expects from referral	106 (38)	49 (43)	0.81 (0.52 to 1.27)	60 (38)	87 (55)	0.50 (0.32 to 0.78)*	16 (12)	36 (21)	0.51 (0.27 to 0.97)*
What general practitioner expects from referral	216 (76)	101 (88)	0.44 (0.24 to 0.82)*	98 (60)	127 (80)	0.38 (0.23 to 0.63)*	131 (98)	154 (89)	5.39 (1.56 to 18.61)*
Whether new referral or re-referred	245 (87)	87 (76)	2.05 (1.18 to 3.57)*	129 (79)	121 (76)	1.19 (0.70 to 2.01)	128 (96)	81 (46)	30.02 (11.71 to 76.97)*
<b>Consultants' letters</b>									
Summary of history	219 (73)	79 (69)	1.20 (0.75 to 1.92)	149 (89)	126 (79)	2.17 (1.16 to 4.04)*	132 (99)	172 (100)	0
Findings on examination	269 (90)	102 (89)	1.14 (0.57 to 2.28)	146 (87)	146 (92)	0.59 (0.29 to 1.22)	123 (92)	145 (84)	2.16 (1.03 to 4.52)*
Findings on investigation	287 (95)	105 (91)	1.82 (0.79 to 4.18)	150 (89)	135 (85)	1.40 (0.74 to 2.68)	118 (88)	75 (44)	9.34 (5.11 to 17.08)*
Appraisal of the problem, including diagnosis where applicable	291 (98)	113 (98)	0.86 (0.17 to 4.32)	164 (99)	157 (99)	1.04 (0.15 to 7.51)	132 (99)	156 (91)	12.69 (1.65 to 97.37)*
Management plan	284 (96)	114 (99)	0.21 (0.03 to 1.62)	163 (97)	154 (97)	1.06 (0.30 to 3.73)	134 (100)	172 (100)	0
What patient or relative has been told	258 (86)	105 (91)	0.59 (0.28 to 1.21)	142 (84)	137 (86)	0.84 (0.46 to 1.55)	61 (46)	91 (53)	0.75 (0.48 to 1.19)
Time to follow up appointment	262 (89)	105 (91)	0.78 (0.37 to 1.64)	139 (86)	135 (85)	1.07 (0.58 to 2.00)	129 (96)	165 (96)	1.09 (0.34 to 3.53)
Who saw the patient	251 (88)	98 (85)	1.28 (0.68 to 2.40)	147 (91)	145 (91)	0.95 (0.44 to 2.03)	134 (100)	172 (100)	0

\*P>0.05.

## Comment

In the past decade the views of doctors regarding the desirable content of letters written by consultants have changed little, but the desirable content of general practitioners' letters has changed somewhat. The audit showed that, despite the views they had expressed, general practitioners frequently did not include "important" items in their referral letters. Nearly all general practitioners considered documentation of medical history and findings both on examination and investigation as important, but these items were documented in only 27-68% of their letters. Consultants' letters more often contained the items they viewed as desirable, but only about half included what the patient had been told.

The study identified differences in the content of letters between Exeter and Newcastle, for both general practitioners and consultants. This indicates that there may be regional variation around the country in the thoroughness of communication which doctors expect.

As well as conveying information from one doctor to another, letters also form a valuable source of reference, evidence of the process of informed consent, and a medicolegal record. Some items may have important safety implications. Letters can also help to inform patients, and it will soon be normal practice in the NHS to send copies of letters to patients.<sup>5</sup> For the guidance

of healthcare practitioners and the wellbeing of patients, a more rational and consistent approach to defining the desirable content of letters is required.

We thank all the general practitioners and consultants who participated in this study, and the medical secretaries who helped by providing letters for the audit.

Contributors: BC conceived, designed, supervised, and coordinated the study and wrote the paper. KV, EW, CvdW, and RE collected and collated data; MW supervised and coordinated the Newcastle upon Tyne contribution to study. JC did the statistical analysis. BC and JC wrote the paper; all authors revised the manuscript and approved the paper. BC is guarantor.

Funding: None.

Competing interests: None declared.

Ethical approval: Chairmen of research ethics committees in Exeter and Newcastle upon Tyne.

- Jacobs LGH, Pringle MA. Referral letters and replies from orthopaedic departments: opportunities missed. *BMJ* 1990;301:470-3.
- Rutherford R, Gabriel R. Audit of outpatient letters. *BMJ* 1991;303:968.
- Grol R, Rooijackers-Lemmers N, van Kaathoven L, Wollersheim H, Mokkink H. Communication at the interface: do better referral letters produce better consultant replies? *Br J Gen Pract* 2003;53:217-9.
- Newton J, Eccles M, Hutchinson. Communication between general practitioners and consultants: what should their letters contain? *BMJ* 1992;304:821-4.
- Working Group on Copying Letters to Patients. *Copying letters to patients: a report to the Department of Health and draft good practice guidelines for consultation*. Leeds: Department of Health, 2002.

(Accepted 23 December 2003)

doi 10.1136/bmj.38058.801968.47

Peninsula Medical School, Exeter EX2 5DW  
John Campbell  
professor of general practice and primary care

Correspondence to: B Campbell  
bruce.campbell@nice.nhs.uk