

## Qualitative study of the meaning of personal care in general practice

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### Abstract

**Objectives** To explore patients' perceptions of the features of personal care and how far these are shared by healthcare providers; whether a continuing relationship between a health professional and a patient is essential for personal care; and the circumstances in which a continuing relationship is important.

**Design** Qualitative analysis of semistructured interviews using the "framework" approach.

**Setting** Six general practices in Leicestershire.

**Participants** 40 patients aged  $\geq 18$  years, 13 general practitioners, 10 practice and community nurses, and six practice administrative staff, recruited through participating practices.

**Results** Patients' and healthcare providers' accounts cited human communication, individualised treatment or management, and whole person care as features of personal care. Personal care was described in three different contexts—a continuing relationship, a single consultation, and from the practice as a whole. The extent to which a continuing relationship was important for personal care was determined by the reason for consulting, as well as patients' consulting history and lifestyle.

**Conclusions** Patients, general practitioners, primary care nurses, and administrative staff hold similar views on the meaning of personal care, despite differences of emphasis reflecting their different roles. Personal care is promoted by but not always dependent on a continuing provider-patient relationship; human communication and individualised care emerged as important in making care personal whatever the context. Most respondents valued relationships in primary care and had clear ideas about when care in the context of a relationship was most valuable.

### Introduction

Personal care is recognised as a central role of general practitioners (GPs).<sup>1-3</sup> It is seen as a feature of a continuing relationship between a GP and a patient and as being linked to a GP's increasing knowledge about the patient. Hence, continuity of care (the extent to which patients are able to see the same doctor or nurse over time)<sup>6</sup> has been suggested as important in promoting personal care.<sup>7</sup>

However, recent and forthcoming changes in the organisation of primary care in the NHS and the role of GPs—which are intended to improve some aspects of care—may reduce continuity of care, and this in turn may threaten personal care. Despite these changes, it is not clear whether concern about personal care is well founded or what action can be taken in response. The nature of personal care has been little studied; previous research has focused on the doctor-patient relationship,<sup>8,9</sup> but there may be other ways of making care personal.

We report a qualitative study of the nature of personal care. We aimed to explore (a) patients' perceptions of the features of personal care and how far these are shared by healthcare providers, (b) whether a continuing provider-patient relationship is essential for care to be personal, and (c) the circumstances under which a continuing relationship is important.

### Methods

Six general practices in Leicestershire took part, selected to ensure diversity in terms of size, location, and patients. Each participating practice drew a quota sample of patients aged 18 and over from their practice list. Each practice sent patients an information sheet and a letter inviting them to return a form to the researchers giving consent to participate. Recruitment continued until sampling frame requirements were met for diversity in age, sex, ethnicity, frequency of attendance, and health status. In each practice we also interviewed one to four GPs, nurses, and receptionists.

We used a narrative based approach in interviews, with a topic guide specifying open ended exploration of the meaning, value, and priority given to personal care, and of factors that facilitated or inhibited it, in the context of each respondent's experience.

Analysis of the data followed the "framework" approach.<sup>10</sup> Emerging themes were validated by discussion among all authors after independent reading of a sample of transcripts.

At this stage of the analysis, three focus groups of patients and four of health professionals were held to test the validity of initial interpretations. Subsequently all the original interviewees were invited to provide postal feedback on an interim report of the findings.

This process resulted in preliminary themes being revised and developed into thematic frameworks.

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## Results

We held interviews with 40 patients in their homes and 13 GPs, 10 practice and community nurses, and six practice administrative staff on practice premises (see the full version of this paper on [bmj.com](http://bmj.com) for two tables showing patients' and staff's characteristics).

### Features of personal care

We identified three main features of personal care from interviewees' accounts: human communication, individualised or tailored care, and "whole person" or holistic care.

#### *Human communication*

Human communication was the most prominent theme in patients' accounts of their experiences of personal care and was also central in accounts of providers (GPs, nurses, and administrative staff). This theme encompassed good interpersonal or communication skills on the part of the provider, evidence of empathy, and the perception that providers listened and "had time" for the patient. Social talk and appropriate use of humour were also described (box 1).

#### *Individualised or tailored care*

Individualised diagnosis, treatment, and management was also an important theme, although patients were less likely than providers to explicitly describe personal care in these terms. GPs and nurses talked about tailoring their management of conditions and their information giving, and reception and administrative staff talked about tailoring their social talk, as specific ways of providing personal care (box 2).

#### *"Whole person" or holistic care*

Many patients' accounts centred on dealing with the "whole person" in the context of their life and illness, rather than just treating the presenting illness. Patients

### Box 1: Human communication

#### Patients

"Dr O helped me a lot, you see. I find it easier to talk to him 'cause he listens really, really well. He takes his time ... Yeah, he likes to listen" (patient)

"He made you feel relaxed ... he calls you by first name, you felt as if you could talk—and you could have a laugh with him as well, you know, which I think is really good" (patient)

#### Providers

"A lot of it is just listening to them; it is purely listening, knowing that they know you are there for them and understand" (GP)

"You look up and smile—you've got to try to look up and smile, even if you know that this patient drives you mad ... I just try and think what I would expect from my practice nurse ... how would I want to be greeted when I walk in the door ... The same when they're going out. I might be tapping on the computer, but I will always make sure that I look at them and say 'bye, see you whenever'" (nurse)

"If a patient comes to you, and they have a lot of problems at home, they have a lot of problems with their health, to be able to talk to somebody who can listen to them, and as I say, have some empathy with them, counts a lot" (receptionist)

### Box 2: Individualised or tailored care

#### Patients

"As I said earlier about being personal, so you felt like you are treated as an individual and not just as statistics: as an individual and not generally—'oh well you've had what Joe has had down the road, you know, you've got this, so you've got to be treated in this way.' I think it goes a lot deeper than that" (patient)

"He's usually got half the prescription wrote out before you even walk in ... like you're on a conveyor belt system" (patient, about lack of personal care)

#### Providers

"It's about ... knowing what [patients'] expectations are ... tailoring the treatment to the person. You can't treat everybody just the same, because they are all different ... Some people just need more time, more explanation" (GP)

"You can have two people with exactly the same diagnosis, same condition, but totally different ways of looking after them because of the actual, you know, their lifestyle, the environment that they're living within, and you've got to adapt to that really" (nurse)

"[You need to] say something jolly like 'good morning, how are you?' or if you know that it's a festival of somebody's religion, if you just say 'happy Diwali.' I mean it personalises the whole thing, doesn't it? I mean at the moment we're fasting, I know all the Muslims are fasting, so I'll say 'happy Ramadan,' and they'll smile and say 'and to you as well'" (receptionist)

often referred to the importance of professionals knowing about them and their family history. This theme also featured strongly in health professionals' accounts. It was particularly salient for nurses, who described themselves as specialists in this respect. Receptionists also emphasised the need to understand the life context surrounding a patient's behaviour (box 3).

#### *Differences among participants' accounts*

All accounts described personal care as treating someone as an individual person rather than just another patient. Patients tended to focus on the experience of receiving personal care, and human communication was central to this. GPs, nurses, and practice staff described how they tried to provide personal care—through individual, tailored treatment and by treating the whole person—although they also recognised the role of human communication. There were also differences in emphasis among the different professional groups. Nurses often defined personal care as holistic care and described this as fundamental to their role. GPs tended to focus on the importance of a continued relationship in developing personal knowledge and of maintaining consistency and effectiveness of treatment. Receptionists were particularly keen to ensure that the practice seemed friendly.

### Is a continuing relationship always necessary for personal care?

Personal care was usually described in the context of a continuing provider-patient relationship. However, both patients and providers described personal care in two other contexts: in a single encounter with an unfamiliar provider and in the practice as a whole.

**Box 3: "Whole person" or holistic care****Patients**

"I do find that if you're with the same doctor ... they know what's wrong, they've followed you through your life, they know about your family. My doctor will say to me 'your mother's got high blood pressure—we'll have to check that next time you come' or whatever, and I like that because they can see patterns in people's lives" (patient)

**Providers**

"You may actually know other members of the family, you know where they live, what they do, and you've seen them when they're well, when they're unwell ... that broader understanding of a patient and where they're coming from is in part personal care" (GP)

"Well it's part of the nursing philosophy, is the holistic approach ... The doctors are very much instant diagnosis people and not so much looking at the whole background. Looking at the whole background—the person's life, what impressions it's making on their life, especially chronic disease—that's a huge part of it" (nurse)

"We have drug addicts, we have alcoholics, people who are very, very depressed ... some people find it very difficult to be compassionate towards someone who's standing there at the counter saying 'I want my drugs now' ... but people take drugs for different reasons, you know, they become involved for different reasons" (receptionist)

*The continuing relationship*

A continuing relationship was central to many accounts of personal care (see [bmj.com](http://bmj.com) for examples). The patient could become familiar with the provider, and the provider had the opportunity to develop personal knowledge of the patient—for example, his or her illness, social circumstances, or family history—which helped them to provide individualised and holistic care. Personal care in a relationship was valued for fostering trust and confidence, putting the patient at ease, facilitating open communication, and promoting better long term management.

However, not all continuing relationships between patients and health professionals were described as including personal care. Care was not seen as personal when previous consultations were not referred back to or built on, despite repeated encounters, or when patients felt they were not being responded to in an appropriate or human way.

*The brief encounter*

Although continuing relationships were seen as promoting personal care, some patients reported receiving personal care in a single consultation with an unfamiliar provider. Patients' accounts of these "brief encounters" emphasised good human communication skills and empathy (box 4).

Although health professionals believed that personal care in a brief encounter was possible, GPs were more reluctant than nurses to describe personal care in these terms. Providers described communication skills and responsiveness to patients' feelings as important in this context; having the time to use these skills was crucial.

Personal care in a brief encounter was seen as helping to put patients at ease and making it easier for

patients to discuss concerns and ask questions. In some cases patients saw such care as a motivating factor in developing a continuing relationship and sought to consult the same health professional for future consultations.

*Practice level personal care*

Many patients felt that the wider practice team, and receptionists in particular, were as important as individual health professionals in making care personal. This was reflected in receptionists' accounts, although some felt this role could be difficult, particularly when under pressure (box 4).

GPs were relatively unlikely to describe "practice level" personal care unprompted, but both nurses and receptionists felt that good communication within the practice team promoted personal care. This was viewed as particularly important for patients with complex or chronic problems. Practice level personal care seemed to be easier to achieve when all staff felt involved in the practice, shared common goals, and had developed informal ways of communicating about patients.

**Under what circumstances is a continuing relationship important?**

GPs, nurses, receptionists, and patients agreed about when a continuing relationship was important in making care personal. Their accounts suggested that the need for a continuing relationship depended primarily on three things: the patient's reason for consulting, the consulting history, and the social context and lifestyle of the patient.

*Reason for consulting*

When a patient's reason for consulting involved an acute, easily resolved problem, most patients and

**Box 4: Personal care from different contexts****The brief encounter****Patients**

"He was concerned, he'd got a lovely manner about him, and ... it wasn't a case of 'I'll pull you in, examine you, and push you out'—he talked, spoke all the time to me ... and that made you feel more at ease" (patient describing personal care from unfamiliar GP)

**Providers**

"I don't think (personal care) happens in a single consultation, I think it happens over a number of consultations" [Interviewer asks "So is it impossible for care to be personal where you're just seeing someone in a single consultation?"] "It's not impossible. You can see one patient just once and they can go away feeling happy ... so yes there is an element of personal care in that consultation" (GP)

**Personal care from a practice****Patients**

"This new practice ... it's a far more friendly atmosphere and it's far more personal ... I feel comfortable going in there ... they remember you, although I don't see them perhaps that often" (patient)

**Providers**

"The basis of trying to provide personal care is trying to communicate what this patient's needs are to other people that are going to see this patient" (nurse)

health professionals felt that care could be personal in a brief encounter. However, if a problem was long term or complex or if it involved emotional concerns, a long term relationship was often seen as essential. Under these conditions interviewees felt that a health professional needed to be familiar with the patient's background and concerns, and patients were prepared to wait for an appointment to get this level of personal care (box 5).

In some circumstances personal care in a continuing relationship was seen as undesirable, particularly when dealing with an issue that might disrupt an otherwise successful relationship or when care from a familiar health professional might cause embarrassment. Health professionals acknowledged needing to be sensitive to this.

*Consulting history*

Patients who had already built a relationship with a provider through past consultations emphasised the importance of a continuing relationship in ensuring that the care they received was personal (box 5). Patients who consulted several different health professionals—for example, in a large practice or because of the nature of their illness—were more likely to feel that care could be personal in other contexts.

*Social context and lifestyle*

Patients who saw themselves as busy or who had chaotic lives were more likely to value quick access and were more likely to feel that they could get personal care without a continuing relationship. Some patients felt that continuing relationships were central to their way of life and were less likely to describe personal care in other contexts (box 5).

Healthcare providers were pragmatic in their view of whether a continuing relationship was essential for personal care. GPs usually described continuing relationships as necessary for personal care, but if they had many patients with busy or chaotic lifestyles, they were likely to describe meeting patients' access needs as being part of making care personal.

**Box 5: When is a continuing relationship important?**

**Reason for consulting**

"If I'd sprained my wrist I wouldn't care who I saw; but if it was something ongoing ... I would want to see my own GP, or if it was something of a more intimate nature, I wouldn't want to see any GP and I would wait to see him" (patient)

**Consulting history**

"I try to keep to the one doctor ... because if you keep going to different doctors how do they know you? I mean, as I said, I've been with this one so long that he knows me quite well. Yes I like to see Dr X"  
 [Interviewer asks "So would you generally wait for him, or are there times when you would see someone else?"] "Unless it was something very urgent, yes I would wait" (patient)

**Social context and lifestyle**

"That's how it's been in the villages. We have a personal relationship with our vicar and the doctor" (patient)

**What is already known on this topic**

Personal care has traditionally been seen as a feature of an ongoing relationship between general practitioner and patient

However, patients' and primary care staff's views on the meaning of personal care have not been explored

**What this study adds**

General practice patients and providers (GPs, primary care nurses, and administrative staff) hold similar views on the meaning of personal care

They cite human communication and individualised care as important in making care personal

Personal care is promoted by, but not always dependent on, an ongoing relationship between patient and provider

The whole practice team has a role in making care personal

**Discussion**

Patients, GPs, practice and community nurses, and administrative staff held similar views on the core meaning of personal care, despite differences of emphasis reflecting their different roles. GPs in particular emphasised the value of a continuing relationship in making care personal; this may reflect both their acceptance of traditional definitions of personal care and their specific professional values. However, patients do not always regard an ongoing relationship as essential to personal care.

Good communication featured as an essential component of personal care, especially from the recipients' viewpoint. If GPs and other practice members wish to focus on developing personal care, developing communication skills would be an important step.<sup>11</sup> Additionally, managers should make sure staff have the time and support to use communication skills effectively. The study has highlighted that receptionists play an important role in patients' experiences of personal care; receptionists' contribution to practice level personal care should be recognised and supported by practices. The organisation and culture of a practice were also seen as having an influence on personal care, and research on this issue and on the role of receptionists in personal care would be valuable.<sup>12</sup>

**Conclusion**

Our findings suggest that personal care is promoted by, but not always dependent on, an ongoing provider-patient relationship. Human communication and individualised care are critical in making care personal whatever the context. Most respondents valued relationships with GPs and other providers in primary care, expected these relationships to evolve dynamically, and had clear ideas about when care in the context of a relationship was most valuable. Changes in policy and practice in primary care could threaten personal care if they make it more difficult for patients to

get care in the context of a relationship when they need it. Consequently practices should have systems that enable patients to consult in the context of a continuing relationship whenever they wish.

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## Patient's response to the research

Janey Antoniou

Janey Antoniou, a former scientist with a chronic health condition, comments on "He treats you as a person"

I'm a mental health service user with a background in scientific research and the misfortune to have a diagnosis of schizophrenia. I read this piece of research with interest, as personal care from general practitioners is very important to mental health service users who are trying to survive in the community. This is especially true when senior house officers and registrars in the psychiatric system leave at the end of their six month rotation and there is no long term continuity of care for a lot of people. The GP is part of the psychiatric care programme approach, whether he or she likes it or not.

As a former scientist I'm used to reading the *BMJ* and enjoy having data and references present in a paper so I can make up my own mind on the validity of the conclusions. However, given that this issue is aimed at patients, I found this study easy to read and understand. Although there was a small amount of jargon (focus groups, primary care trusts, practice level care), it was written in a style that I think would be readable by most people with a reasonable command of English. I particularly liked the direct quotes from interviewees because they underlined what the authors were saying in the text, but in accessible language. I

wonder what provision was made in the questionnaires and focus groups for people with limited English, especially since the study was carried out in an area with a large ethnic population. Do people from other cultures want the same from a GP?

On the whole I agree with the results about the GPs and nurses in this study. I have a chronic illness that has quite a high emotional content, and I would much rather see the same person all the time for this. For acute and painful things I would also be pragmatic and see the first person with whom I could get an appointment. I was, however, a little perplexed by the importance given to receptionists by patients and the medical staff, as I have always seen them as people whose job is to restrict my access to the GP!

The main finding—that patients want to be seen as whole human beings with individual needs—seems so obvious that the only thing that surprises me is that managers and policy makers would think of moving away from this. Perhaps it is a good thing this study has been done, and I hope the people who make the decisions about such things have a chance to read it.

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## Patient's response to the research

David Wilkins

David Wilkins, policy officer with the Men's Health Forum ([www.menshealthforum.org.uk](http://www.menshealthforum.org.uk)), responds to "He treats you as a person not just a number"

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Since "personal care" is ostensibly at the heart of primary care provision, it seems extraordinary that the concept remains—as the authors here rightly say—little studied. This research suggests that there is some important common ground between patients and healthcare providers but that perceptions nevertheless differ according to viewpoint. One of the more obvious factors that might have a bearing on the nature of the experience for patient and professional alike is the gender of the participants in that experience. Bald statistics tell us that men are significantly less likely to visit their GP than women, and anecdotal evidence suggests that they are rather more likely to present at a later stage in the development of disease. It seems likely that this state of affairs contributes to the continuing poor state of male health. Beyond speculation, however, we know next to nothing about why this should be.

Much of what we learn from this study has the ring of truth in the light of what we have learned at the Men's Health Forum about men's expectations, attitudes, and behaviour. Responses to men's needs in primary care have in the past often centred on structural issues. Access may remain a problem for men in full time work, for example—though whether solving access problems is a significant contribution to making care more "personal," as suggested by some of the GPs here, is a point that might bear further examination.

Our experience suggests that a rooted reluctance to accept personal vulnerability may disturb the balance of good judgment for many men. It should go without saying, too, that unhelpful presumptions about how the sexes might, or should, respond to illness and injury are unlikely to be the sole prerogative of patients. The assertion here that "embarrassing problems" may lead to a preference for a service provided outside an established personal relationship directs us gently towards some extremely interesting questions about the nature of the relationship between professional and patient. Embarrassment is not the only form of personal exposure that patients must allow themselves to suffer. Do we currently know how to create environments that allow men to be comfortable in expressing their fears and concerns?

There is much in this study that is useful (not least, incidentally, its accessible and readable style). More sensitive service provision is by no means the only route to the improvement of male health, but it is an important one. Any work that enhances our understanding of good primary care has the potential to benefit men. For those interested in the impact of male gender on health, though, the central questions remain largely unasked and certainly unanswered.

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